



# Re-shaping the role of paper in the law firm!



## FootAnstey

### Challenges

- The law firm needed to reduce their reliance on paper based documents to increase their agility and remain competitive.

### Solution

- The firm implemented an EzeScan Digital Mailroom Solution with the help of EzeScan partner ITEC to get the firms physical mail digitised and actioned faster.
- This solution meant staff could now access meaningful correspondence from any location, at anytime and by any device.

### Results

- Instead of being tied to a desk, staff now move seamlessly between offices, customer sites and other locations allowing them to respond to clients needs quicker.

**As one of the largest regional law firms in the South West, Foot Anstey has been collaborating with an EzeScan partner ITEC on an initiative to develop a Digital Mailroom. Here's why they did it...**

Foot Anstey is one of the largest regional law firms in the South West. Deregulation has opened up the legal sector to increased competition. Responding to this kind of seismic change is all about agility, and paper hampers agility. It encourages people to become wedded to a desk near to where their documents are filed. It costs money to store paper and time to retrieve documents.

Foot Anstey has responded to these challenges with boldness and innovative thinking, re-shaping its services to become more specialised and radically re-thinking the way it supports its staff through technology. This has accelerated success to the point where, in terms of revenue growth, Foot Anstey regularly ranks in the top ten firms in the sector nationwide.

A tour of Foot Anstey offices brings this to life, open plan offices, unobtrusive printers, plenty of open spaces for people to meet and collaborate. It almost has the look and feel of a tech start-up rather than a law firm. Staff move seamlessly between Foot Anstey offices, customer sites and other locations since. In this model, physical geography is largely irrelevant.

Foot Anstey has worked with EzeScan and ITEC to re-shape the role paper plays in its organisation. One significant benefit has been that, even as employee numbers have swiftly climbed past 500, there has been no increase in the number of printers in Foot Anstey offices.



**Our vision of agile working makes geography an irrelevance. Deployment of technology means staff can work seamlessly from multiple locations. It's all about freeing our staff up to respond quickly and nimbly to client needs.**

**Duncan Eadie, IT and business services director at Foot Anstey**



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